

eWholesale™

The all-in-one solution for Wholesale Distributors

BENEFITS

Order Desk

- Orderly management of customer orders
- Enhanced customer service
- Immediate access to order status information
- Ability to answer product availability inquiries
- Improved data entry efficiency and accuracy
- Margin and credit controls

Purchasing

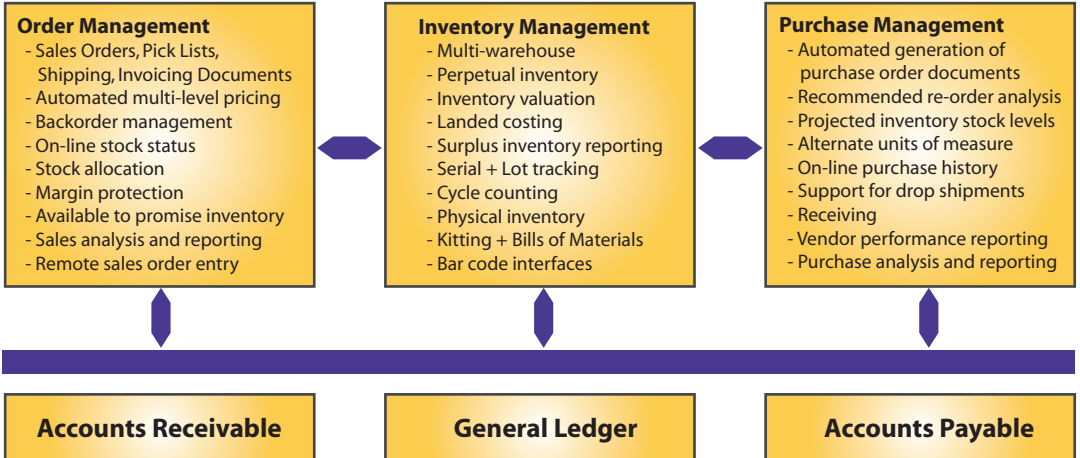
- Automation of purchasing processes
- Vendor performance tracking

Inventory Management

- "Proactive" management approach
- Improved accuracy
- Increased inventory turns
- Improved ROI
- Reduced stockouts

Management

- Management by exception
- Operational reporting
- Profitability management
- Financial reporting
- Sales & margin analysis



eWholesale™ provides the all-in-one enterprise solution for Wholesale Distributors, particularly those with import, export and light manufacturing activities. From order entry, to purchasing, to inventory control, to accounting and payroll, **eWholesale™** automates the process of buying, selling and providing management with the information needed to gain control of the business and to improve margins.

eWholesale™ stands alone in its ability to track "true" selling margins for each order and item sold. This ability is built-in based on close attention to the three fundamental pre-requisites, **multi-currency, landed costing and FIFO** (first-in-first-out) costing. With cost fluctuations and volatility being the operating norm, true margin analysis is essential to maintaining selling margins.

Starting with the Order Entry Control Center, **eWholesale™** provides the Order Desk with easy and immediate, on-line access to all information required to efficiently enter customer orders and answer customer inquiries. Universal **drill-down capability** throughout the system provides available inventory stock status by warehouse, open purchase orders complete with anticipated arrival dates and **allocations of stock to specific customers**.

This enables accurate replies in answer to **available-to-promise queries**.

eWholesale™ supports substitute product selection and through user-defined pricing algorithms provides for **automatic product pricing** taking into account the appropriate dealer-level, order quantity, time-sensitive promotions, etc. Order documents, pick lists, shipping documents, invoices, etc. are all generated in an automated fashion either individually or in sets that can be printed, e-mailed or faxed.

On the buying side of the business, **eWholesale™** carefully monitors inventory levels and recommends re-orders as appropriate. A variety of tools are provided to **automate the generation of purchase orders** and also to **forecast future projected on-hand inventory levels** based on current levels, booked customer orders and open vendor purchase orders.

To round out the offering, M.I.S. Inc. as the original software vendor is in a position to provide for those **special requirements** which are not found in the standard product. This combined with our implementation and on-going support provides for a winning combination.

Summary Features and Functions:

eWholesale™

- Multi-user, multi-company, multi-currency
- Multi-branch, multi-warehouse
- Universal drill-down capability
- All reports written using Crystal Reports (end-user modifiable)
- Advanced multi-document printing feature (supports print, e-mail and fax for business document sets)
- Multiple units of measure (buying, selling, stocking, consumption)
- Bar code interface

Order Desk & Customer Service

- Automated generation of business documents (sales orders, pick lists, packing slips & invoices)
- Automatic pricing
- Credit checking
- On-line margin protection
- Quick look-ups and drill-downs

Accounts Receivable

- On-line inquiry
- Aged receivables reporting
- Home and foreign currency

Landed Cost Processing

- Cost templates with unlimited user-defined cost components
- Fully linked to the General Ledger
- Delayed costing to track non-invoiced distribution costs

Multiple Currency

- Unlimited currencies
- Foreign exchange exposure as rates fluctuate
- Realized and unrealized gains/losses

Inventory Management

- Real-time posting, perpetual inventory
- Projected inventory forecast
- Cycle counting
- Physical inventory
- Dynamic re-order points
- Inventory valuation including landed costs
- Excess inventory report
- Inventory turnover report
- Margin on inventory investment report
- Inventory fill rate report

Purchasing Management

- Recommended re-orders
- Automated generation of purchase orders
- Purchase order history
- Vendor performance

Accounts Payable

- On-line inquiry
- Aged payables reporting
- Home and foreign currency

General Ledger

- User defined accounting periods
- Supports prior period posting as required
- Supports recurring transactions
- Financial Report Writer

Manufacturing (BOM) & Kitting

- Multi-level BOMs
- Supports assembly, repackaging of goods directly from Sales Order or Invoice entry, bypassing work orders
- Optional work order capability

Remote Sales Order Entry

- Allows sales agents and customers to send orders and receive order and inventory updates in an automated fashion
- Transmitted orders can be reviewed prior to posting

System Architecture

- Supported client platforms:
Windows 98, NT, 2000, XP
- Supported server platforms:
Windows 2000/2003, Novell, Linux



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