



Alfred W. Bennet started Albany Pump, a manufacturer and distributor of pumps for any application, their parts, and accessories, in downtown Toronto, around 1906. Today, the 100-year-old company is operating with great success from its new and improved facility in Newmarket, Ontario. The Bennet's 4th generation, firmly at the helm, has built a solid company serving not only the Canadian and U.S. markets, but also companies all over the world.

Richard Bennet, president of Albany Pump, began looking for a new Accounting system in 1994. He needed a system that would automate, not only the company's financial, sales orders, payroll, purchasing, general-ledger, inventory, receivables and payables operations, but light manufacturing operations as well. He needed a system that would handle multi-currencies, kitting, multiple units of measure and their conversions, and various customer-pricing options for sales. Other systems reviewed did not have all the functions required, or were too expensive. Richard found the solution in MIS Inc.'s products, Accountware™, and now in its successors eWholesale™ and eManufacturing™.

A bonus for Albany Pump was eWholesale's™ ability to handle landed costs for components and ready to sell products, kitting, and allocated inventory functions. Added to all these, Albany Pump found a technology partner in MIS Inc., who as the developer of the system is always open to making changes based on the recommendations of its clients.

"As a long time user of eWholesale, it is our opinion that this system offers an economical yet powerful solution for small to medium sized business and provides the user with excellent flexibility and support. The software has provided us with an alternative to using other, what I call, "canned" software systems which are far more rigid in what they are able to offer the user."

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Meet Our Client

Albany Pump

Company Profile

Manufacturer & Distributor of Pumps for any application, their parts, and accessories

Family-owned business operating since 1906

A wide client base worldwide
Over 15 employees

System

eWholesale™

eManufacturing™

Requirements

Upgrade to a system that can handle multiple unit of measure and conversions, multi-currencies, kitting, automation of company's financial, sales, purchasing, receivables, payables, and inventory operations, light manufacturing, and comprehensive distribution controls